



Telematics
Tracking
Dispatch
Training
Serving N. America Since 2001

Who is GPS Fleet Solutions?

Sales
Training
Installation
Support
Driver Training
Program Management



GPS Fleet Solutions
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Company History



➤ Entered GPS tracking industry in 2001

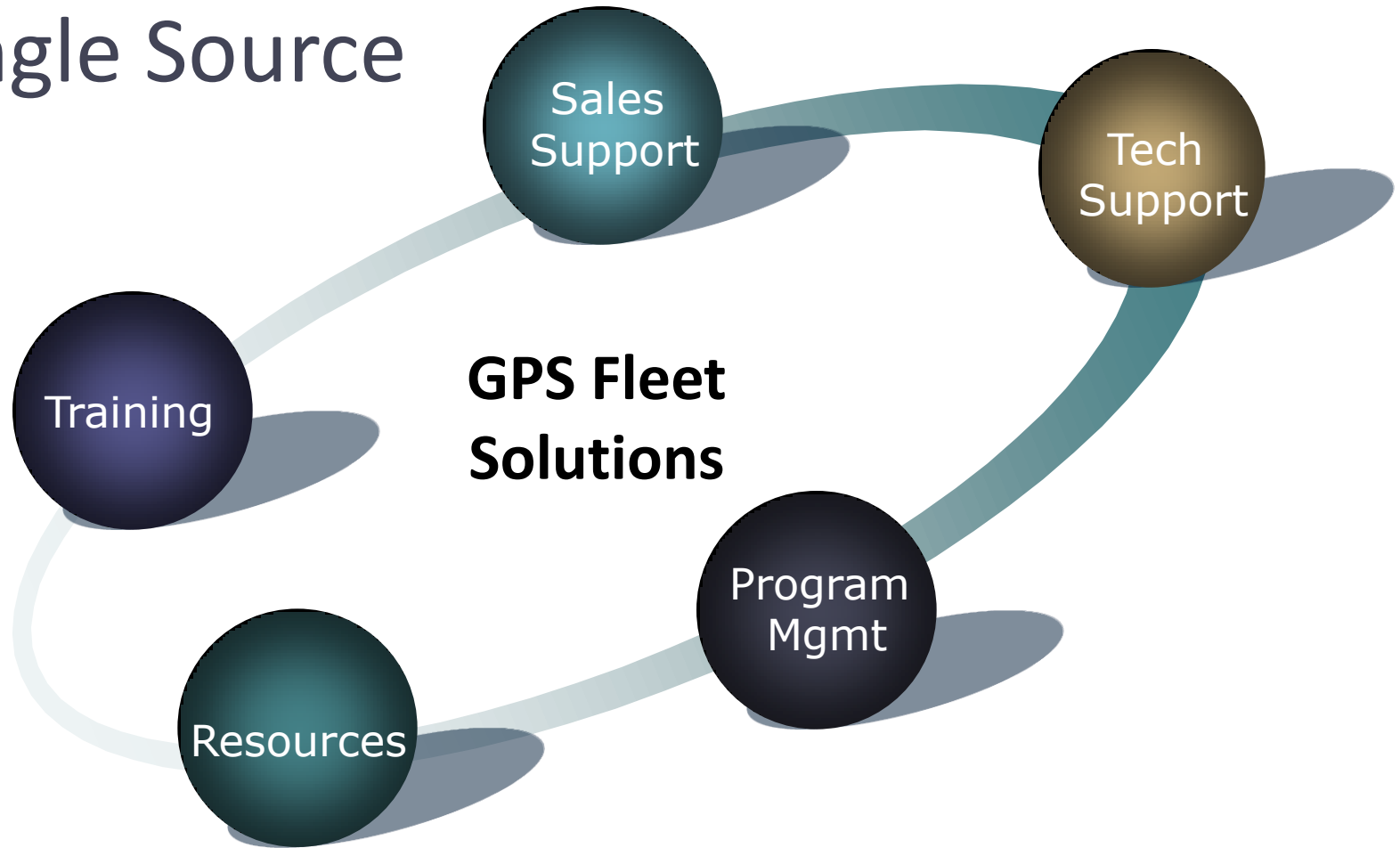
- This is all we do. This is our business.
- Experience as end user goes back to 1998
- Largest mid-tier providers in the industry

➤ Nationwide sales, installation, support

➤ Customers in: USA, Canada, Ecuador, Nigeria,
Puerto Rico, Bahamas

➤ Quickly adjust to meet market demand

Single Source



Sales

▶ Experience with:

- Various industries
- Corporate cultures
- Sales cycles (short, long, mixed systems)
- Remote sales, consulting & presentations
- On-line and on-site sales & consulting

▶ Sales staff support

- We do this every day

▶ Database hosting eases issues



Customers

- ▶ Fleets of 1 to 6,000+
- ▶ United States Postal Service, Clark Pest Control, Keystone Automotive, government agencies, municipalities & high profile individuals
- ▶ Experience managing large-scale implementations across North America
- ▶ Project Manager and Business Analyst on staff to help drive return on investment

Training







- ▶ Individuals or groups
- ▶ On-line and on-site
- ▶ Multi-phase training
- ▶ Custom training services
 - Train to customers' needs, not general needs
 - Use varied industry experience to provoke thought
 - On-line tools for self help




On-line Training Tools

Complete
on-line library &
focused training
modules

Getting Started

- | | |
|---|---|
| 1. Getting Started (9:30) - Things to consider before getting starting the setup of Checkmate. |  |
| 2. Desktop Overview (3:54) - General overview of the desktop and user interface. |  |
| 3. Generating Reports (5:01) - A general review of how to generate reports using the filter functionality. |  |
| 4. New Customer - Getting Started Guide - Print this document and use it in conjunction with videos to setup your Checkmate ac... |  |
| 5. User Clearance Default Profiles - Knowing what each default user profile offers helps properly assign new users to the corr... |  |
| 7. Meeting with the Manufacturer (18:48) - Talking with the Geotab about updates, and new features of the GO Products |  |

Mapping

- | | |
|---|---|
| 1. Map Overview Part 1 (7:21) - Understanding the Live Map tab view. |  |
| 2. Map Overview Part 2 (6:41) - How to use the map to show historical track data. |  |

Trips & Activities

- | | |
|---|---|
| 1. Trip History Tab (6:38) - Detailed view of daily trip and activity on map and report. (formerly the Trips & Activity Report... |  |
|---|---|

Video and
documents

Installation

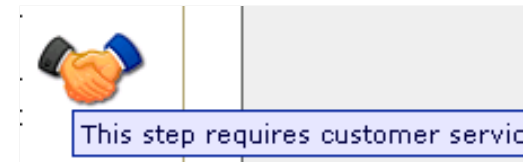


- ▶ Experts on staff with over 35 years of experience
- ▶ Installations on wide variety of vehicles
 - Not just Ford Rangers
 - Vans, semi's, heavy equipment, utility carts, cars with various PTOs
- ▶ On-site installation services
- ▶ Installation contractor support
- ▶ New site setup (antenna, testing, training)

Program Management



- ▶ Project implies short-term job
- ▶ Program conveys long-term partnership
- ▶ Information sharing & push on-line
- ▶ Force multiplier for account managers
 - Manage more customers with fewer resources
 - Combines automation & customer service
- ▶ Customizable by company
- ▶ “Sanitary” branding



Single Source



GPS Fleet Solutions

